



**PHCC Educational Foundation**  
**Plumbing-Heating-Cooling Contractors**  
**National Association**

**AN APP CAN'T FIX  
 A BROKEN PIPE!**

**Smartphones still can't run pipe or install HVAC systems.  
 WE NEED SKILLED PROFESSIONALS!**

**HELP US RECRUIT AND TRAIN THE PROS**  
 to keep our country healthy, safe and comfortable.

**Your Gift Provides Critical Funding for Professional Contractor Education from the PHCC Educational Foundation and Scholarships for Students from the PHCC National Auxiliary Scholarship Program.**



**INVEST IN YOUR FUTURE ANNUAL GIVING CAMPAIGN**

**BOOSTING THE IMPACT OF YOUR GIFT WITH MATCHING CONTRIBUTIONS:  
 IN SINKERATOR, FERGUSON AND NIBCO**



**What's Easiest for You? Make Your Gift by...**



**MAIL**

Please return this completed form with your check payable to:  
 PHCC Educational Foundation  
 180 S Washington St, Suite 100  
 Falls Church, VA 22046



**ONLINE**

Give Online at:

[phccfoundation.org/invest](http://phccfoundation.org/invest)



**PHONE**

Call PHCC with your card number, (800) 533-7694.



**FAX**

Complete the blanks below & fax this form to 703-237-7442.

Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Company: \_\_\_\_\_ Phone: \_\_\_\_\_  
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This Gift is Made  in Honor of  in Memory of \_\_\_\_\_

**My Annual Campaign Gift - Charge My:**  MC  Visa  Amex  Check Enclosed

Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Signature: \_\_\_\_\_

- ONE TIME GIFT – OUR SPONSORS PROVIDE A 33% MATCH**
- MAKE MY GIFT MONTHLY OR  MAKE MY GIFT QUARTERLY – OUR SPONSORS PROVIDE A 50% MATCH**
- \$50 (*Sustaining Donor*)                       \$250 (*Century Club*)                       \$1,000 (*Foundation Fellow*)
- \$100 (*Century Club*)                       \$500 (*Chairman's Circle*)                       Other: \$ \_\_\_\_\_

*The PHCC Educational Foundation has been designated as a 501(c)(3) organization by the Internal Revenue Service, and your gift is fully deductible as allowed by law. If you have any questions concerning this invoice, please contact John Zink at (800) 533-7694.*

**THANK YOU!**



CELEBRATING 30+ YEARS OF

# SUCCESS STORIES

We think our donors should have a chance to meet the people who benefit when you donate to the Foundation – So here are thank you notes from just four of the 41 apprentices and students who received Foundation scholarships last year, all thanks to our donors.



Thank you so much for choosing me to receive the PHCC Educational Foundation scholarship, it means a lot! I plan on attending business school, then a career in HVAC. My father, grandfather, uncle and brother were all in the HVAC field. Thank you for the wonderful opportunity. – **Theo Krumholz, Bethel University**

Paying for college was never going to be easy – it was only going to be possible if I received scholarships. Thanks to your generosity and support, I am able to fulfill my dreams. I am overjoyed and am beyond honored by the award I have received from you. So thank you from the bottom of my heart! – **Grace Vaughan Brekke, California Polytech State University**



Thanks for all your work. I'll be able to finish schooling and pursue the family trade and teach others how great and important we are to the public. – **Jonathan Firkus, Area VII Plumbers Joint Apprenticeship and Training Committee**

## IMPACT UPDATE - Two Years Ago, We Asked for Help With Growing Our Online Training

In December of 2016, we e-mailed our past donors about making a special contribution to the Foundation to help us purchase a brand new Learning Management System (LMS) before the start of our next fiscal year. We needed that system immediately to handle the growing number of apprentices seeking our online apprentice training. Our donors responded (thank you!). The new platform was purchased in early 2017 and was up & running by the end of the year.

You can see the results. Thanks to the donors who have invested in the Foundation, the number of apprentices being trained through our PHCC Academy® has nearly **quadrupled** in the last 9 months - 400 additional apprentices being trained right now to start a career in our trade.



Thank you for your support of our educational mission and for providing opportunities to people like these!

**PAST GIFTS MADE THESE SUCCESS STORIES POSSIBLE.  
MAKE YOUR GIFT NOW TO KEEP THESE STORIES COMING!**

Just visit [phccfoundation.org/Invest](http://phccfoundation.org/Invest) to activate another year of Success Stories for our industry.